All Service Heating & Air Conditioning, Inc. PO Box 1771 Franklin, NC 28744 Phone:828-349-1933 Fax:828-349-1930

License:28746

Insured

May 5, 2014

919-428-5040

Brian Sealy 1949 Johns Creek Road Cullowhee, NC 28723 briansealy@gmail.com

All Service Heating & Air Conditioning, Inc. proposes the following estimate for the Sealy residence.

We propose to replace the existing ductwork, including all new supply and return floor grills. This replacement would have a cost of \$3,940.00.

If you would also like to replace the existing heat pump system at the same time as the ductwork, we propose to install a 2.5 ton Trane XB13 heat pump. The new system would come with the following benefits:

Trane XB13

- Uses the R410A refrigerant
- Has a cooling efficiency rating of up to 14.50 SEER
- Has a heating efficiency rating of 8.50 HSPF
- Energy Star qualified
- Comes with a 1-year labor and 10-year parts warranty
- The compressor comes with a 10 year warranty

If done at the same time as the ductwork, the cost of replacement would be \$2,637.00.

For the warranty on the above system to be valid, you MUST register your purchase online at <u>www.trane.com</u> or by calling 1-800-554-6413 within 60 days of installation. If warranties are not registered, unit reverts to base warranty.



<u>All labor, materials, equipment, and tax</u> are included in this proposal <u>with the</u> <u>exception of the following</u> two additional services, if either applies. *Billing for these services will be separate from your HVAC service.*

- 1. Any labor and materials with tax for the running and hook-up of gas lines. Our crew or your own gas company can perform this service.
- 2. The labor and materials with tax for an electrician to do high voltage wiring. We can recommend our electrician.

Note: Should your project completion require either or both of the above <u>extra</u> <u>services, please notify us of your choice</u> preferably at the time of Proposal acceptance.

*The workmanship of the ductwork that we install comes with a lifetime warranty to the original purchaser. If any of the ductwork needs replacing due to poor workmanship on our part, we will replace it free of charge. We construct our main trunk line ductwork of sheet metal and not duct board. Duct board contains fiberglass material that can come in contact with the breathable air and become a health hazard. The main supply and return trunk line will be sheet metal ducting that is taped, sealed and insulated; the round run outs will be insulated flexible ducts.

Alterations or deviations (at the customer's request) from work described in accepted proposal that result in additional costs and labor will be reflected in additional charges added to the original job pricing.

All parts and/or equipment replaced or installed shall be subject to a mechanic's lien, when applicable, until full payment is received for equipment and service.

We require 60% down to secure your investment, payable either by check or credit card; and 40% due on THE DAY that your installation is complete, payable by credit card or check.

Proposal content is effective for three months from proposal date.

Thank you,

Sharon

If you accept our Proposal, please indicate the system of choice and indicate any additional services you are requesting. Please return this approved and dated copy to:

All Service Heating & Air, Inc. P.O. Box 1771 Franklin, NC 28744 Or Fax to: 828-349-1930

We recommend that you retain a copy for your personal planning purposes.

While you may prefer to call us with your choices, we require your signed copy <u>prior to</u> our preparations and scheduling of service to you. Should questions arise regarding the Proposal or additional services, please feel free to call us:

Monday - Friday 8:00 AM - 5:00 PM Eastern Standard Time at: 828-349-1933.

Please <u>print</u> on the line below the System Identification Title you are choosing as indicated on the Proposal:

Please <u>check boxes</u> below for <u>additional services</u> you are requesting which will incur <u>separate</u> <u>charges for each to include cost of labor</u>, materials, and tax not included in the Proposal quote.

All Service Heating & Air, Inc. electrician to do high voltage wiring, if needed.

Running gas lines and hook-up, if needed.

Physical Address of Jobsite: (Please print.)

Address for Billing: (Please print)

*I understand that I am required to pay 60% of the investment to secure some of my initial costs and 40% upon completion.

Client Printed Name:

Client Signature:

Are you the property owner? _____ If not, what contact information should we use to contact the property owner? _____

Proposal (and additional services, if chosen) Acceptance Date:_____

At the time of start-up, each system we install has a 10-point checklist that we perform. This will include:

Checking out the operation and charge of the outdoor unit.

Checking out the operation and air flow of the indoor unit.

Checking the auxiliary heat performance.

Checking the heat pumps performance.

Checking out the air conditioners performance.

Checking all of the supply ducts to ensure they are all sealed up properly.

Checking the drain line and refrigerant line routing, to ensure proper drainage and pitch of lines. Checking and confirming the operation of new thermostat.

Checking return ducts to make sure all are sealed up and filters are clean and in place.

Perform a system evacuation before initial start up and wire up.